

### Board of Directors Meeting Agenda July 14, 2023 Bethel University Mishawaka, IN 46544 12:00 pm – 2:00 pm

- I. Call to Order- Todd Bruce
  - Introduction of new Board Members
    - Gary Morseau, Vice Chair of Tribal Council Pokagon Band of Potawatomi
    - Jeremy Gillespie, Director of Talent Acquisition/Workforce Development Beacon Health System

(All Board members introduce themselves to new members)

- II. ACTION: Consent Agenda (5 minutes) Todd Bruce
  - o May 19, 2023 Meeting Minutes
  - o Operations Report
- III. Fiscal Report Carla Crowe/Brad Schelle
  - New Report format
  - PY2023 Budget
  - Audit Update
- IV. DWD Monitoring Update Krystal Levi
- V. Regional Chief Elected Official (RCEO) Agreement Update Krystal Levi
- VI. Sub-Recipients Contracts Update Krystal Levi
- VII. Past Program Year in Review Darcey Mitschelen
- VIII. Pictures of Board Members will be taken for website
  - Lana Bailey, Social Media Coordinator
- IX. Adjourn



**Board Meeting** May 19, 2023 12 NOON - 2:00 p.m. **Bethel University** Mishawaka IN

#### MEETING MINUTES

Present:

David Behr, Marlene Betances, Todd Bruce, Tom Craig, Matt Davis, Kim DeQuis, Bob Dunn, Joe Gambill, John Jessen, Mark King, Krystal Levi, Christie Maurer, Matt Teevan, Alan Tio

& Mayor Dave Wood

Absent:

Brandon Eakins, Dennis Hanna, Chad Hartzell, London Martinez, Shawn Peterson, Josh

Richardson, Chris Stager, Matt Teevan & Jerod Warnock

Staff Present: Tom Primrose, Darcey Mitschelen & Barbara White

Guest:

Carla Crowe & Tom Kavanagh

#### I. Welcome and Acknowledgements

Tom Craig called the meeting to order at 12Noon and welcomed Mayor Dave Wood, City of Mishawaka and Carla Crowe from Crowe.

Latisha Marsh, Director of Senior Citizens Services Employment Program (SCSEP) was recognized and will be given a certificate for outstanding work being done in Region 2. NIWB is the only Workforce Board in the nation to oversee a SCSEP Program. LaTisha was unable to attend the meeting today. She was in Noble County enrolling a new program participant.

Real Services presented WorkOne with 2023 Age of Excellence Honoree Award. WorkOne is acknowledged for the contributions to the enrichment of our community in the category of Agency/Programs service to individuals with low Income.

#### 11. Consent Agenda

Minutes from the May 19, 2023 meeting, Operations Report were sent in advance to board members. A motion was made by John Jessen to approve consent agenda, after being second by Marlene Betances, the motion passed.

The 2023-24 NIWB Board Calendar was included in the package. After a brief discussion, it was determined that board would meet every 2<sup>nd</sup> Friday. A new calendar will be send to board members.

#### III. **New Fiscal Report**

Carla Crowe provided a grant breakdown and update on funding sources available. The March 31, 2021 report was displayed on screen. A Copy of the March, 2023 report will be distributed to board members for review and approval at next meeting. 

Crowe currently has contract with NIWB for fiscal clean up. According to NIWB Bylaws, the CEO has authority to select Fiscal Agent. Mayor Wood commented Carla Crowe on excellent job being done.

#### IV. Update on 2023 Audit and Tax Form

Carla informed the board that Comer & Nowling has been engaged to perform the audit for 6/30/22. Crowe has met with Comer & Nowling to get an ideal of what will be in the audit. The audit has not been completed but Crowe was provided a draft audit report. It was determined that audit adjustments due to errors need to be corrected. Crowe is working to unpack all the audit adjustments that need to be corrected and feels comfortable that the report should be completed by end of June prior to new program year.

Several board members voiced concerns why errors has gotten to this level and were not corrected prior to now. It was recommended that once the draft audit is completed, invite Doug Jones and his team to board meeting to review management letter and to answer any questions the members might have.

Krystal reminded board members of change in staff in fiscal department, which could have been part of the problem. She has also had ongoing conversations with DWD, in case, she needed to get a waiver to sole source a fiscal agent.

#### V. Upcoming Monitoring (June 12-16, 20-23)

NIWB Staff is preparing for the DWD Monitors visit to the office. Krystal will provide board members a DRAFT copy of the Fiscal Handbook and the NIWB Bylaws. The CEO Agreement also has to be updated. On behalf of NIWB, Attorney Andrea Slagh will review the Bylaws and CEO Agreement.

- VI. WIOA Youth & Adult/DW RFP Review Committee Report and Recommendations

  Joe Gambill (Youth) and John DeSalle (Adult/Dislocated Worker) volunteered to be spokespersons for RFP Review Committees.
  - Youth RFP Committee Joe Gambill, Tom Craig, London Martinez, Todd Bruce
  - Adult/DW RFP Committee John DeSalle, London Martinez and Chad Hartzell

Joe Gambill provided an overview on the RFP Process and discussed the deciding factors for the selection of the service provider for the Youth and Adult/Dislocated Worker Programs.

- On behalf of the Youth RFP Committee, a motion was made by Joe Gambill to award ProResources the WIOA Youth Contract for 2 years with the ability to extend for 1 additional year, after being second by Bob Dunn, the motion passed
- On behalf of the Adult/Dislocated Worker Committee, a motion was made by John
  DeSalle to award JobWorks the WIOA Adult/Dislocated Worker contract for 2 years with
  the ability to extend for 1 additional year, after being seconded by Dave Behr, the
  motion passed.

Krystal Levi recused herself on voting on the WIOA Youth and/or Adult Dislocated Worker Contracts.

#### VII. Board Staffing and Strategy Discussion

Krystal informed the board of new NIWB Staff; Stephanie Kabel, Strategic Initiatives, Susan Beals, WIOA Partnerships and Emily Ann Toledo, Grant Writer.

Krystal said staff need to be able to really get o unto the community more at a higher level to be able to provide support and to be at the table for discussions among our regional workforce partners. The newly hired staff is going to be able to assist current team to really focus on five key areas:

- Find potential employees
- Childcare Issues
- Transportation/Housing
- Digital Literacy/Fluency
- Jobs of the Future

Several board members asked for copies of the monthly labor market report. Copies will be provided.

#### VIII. Changing of the Chairs

Todd Bruce, NIWB Board Chair Elect, thanked Tom Craig for his leadership for the last two years and on behalf of NIWB Board Members/Staff presented him a plaque.

#### IX. Adjournment

Motion to adjourn.

Next meeting - Friday, July 14, 2023 @ Bethel College



# **Executive Leadership**

Report

July 14, 2023



# **TABLE OF CONTENTS**

President's Overview
Executive VP Report of WorkOne5
Executive VP Report for Employ Northern IN8
VP Grants Management Reports12
Board Staff Organization Chart20

## PRESIDENT'S OVERVIEW

#### Greetings!

As we come to the close of Program Year 2022 (PY22) and reflect on the changes the year has brought us, it is a good time to review the positives:

- All offices are now moved into stable locations:
- At this point last year, everything seemed haphazard and chaotic. We now know where
  we stand with funding, we are cleaning policy issues, programmatic issues, and broken
  relationships with DWD;
- NIWB is more aligned with WIOA legislation than ever before;
- · Sub-recipients are in place to remove risk from the Board;
- Strategies are now in place for additional funding with a review matrix to determine the
  viability and effectiveness of the grant(s). With our grant writer in place, we now have
  the capability of searching for grants based on the needs of our region and the
  strengths of our staff and partners;
- The support of the Board and its Executive Committee to dig into some very big challenges and ugly weeds has been nothing short of amazing and I am so grateful for this;
- While we are still completing the PY2022 Audit, we now have in place internal controls that protect the Board better than ever before;
- · Contracts and Agreements are being reviewed by Attorney Andrea Slagh;
- · We have money to run the operations;
- Through all the craziness of our year, we have grown a leadership team that is
  intentionally focused on human-centered approach to working with customers, planning
  strategically how to have an economic impact on our community by:
  - o Locating alternative workforce opportunities through:
    - Returning citizens
    - Immigrants and Refugees
    - Dislocated Workers
    - Youth
    - Individuals coming out of poverty or the "working poor"
    - Veterans
  - o Being at the table for discussions with actionable solutions in the areas of:
    - Childcare
    - Transportation

- Affordable Housing
- o Developing strategies to meet the Digital Literacy needs of our employers
- Preparing to provide training for the Jobs of the Future.

It is important that the Board knows that Tom Primrose was invited to put together a team from our region to participate in discussions with DOL over the Good Jobs legislation in June. Tom was also invited to be part of a DOL Boot Camp centered around providing skills training for individuals participating in SNAP and TANF benefits in December. Tom, Darcey Mitschelen, and I participated in a DOL Conference in Chicago where we were able to learn more about the fiscal side of the house and the key pieces monitors and auditors are looking for when reviewing our offices. These things are very helpful as we continue to grow professionally and as we work to truly create a world-class business. It's the information we get outside the state that can create a bigger picture for us!

Inside the State, Darcey continues to work closely with DWD's Office of Work-based Learning and Apprenticeship, the DWD Adult Ed staff, and other agencies working through the new graduation pathway requirements. Brenda Emerson worked through a grant with Conexus to determine the value of having a Business Service Representative working directly with employers when placing Youth into employment or work-based learning opportunities. Conexus was very pleased with the work we did. The report is available if anyone would like to review it.

Above all, I want to give a shout out to Carla Crowe and our Fiscal Assistant Hnin Myo for all the work they have done since Jeff's absence! They have pulled us through the storm and gotten everything pretty much up to date. They have set up processes and procedures that we have so needed for many years. This allows the Board staff to strategically plan the use of our WIOA dollars. This is something we have never been able to do.

Again, I so appreciate the help of so many of you as we have treaded through some pretty uncharted territory and I cannot tell you how good it feels to be able to pick up the phone and ask for help. An untimely Letter of Resignation came for our IT Director the morning I was meeting with a potential Board Member who was recommended by Todd Bruce! On the spot, we decided that what I really needed was help with my IT and we are now in contract with Moser IT Consultants. The offices are being brought up to speed with a trouble ticketing system, better firewalls, and better technology in general. Thank you for the opportunity to serve.

Krystal

# **EXECUTIVE VP OPERATIONS REPORT**

# Regional Media

#### Media

 Addition of a "Weekly Job Posting" to social media sites has increased the reach to over 80,000

The incorporation of TikTok has brought about several noteworthy benefits to our organization, generating positive outcomes and opening doors to new opportunities in the realm of marketing and audience engagement.

Tiktok					
Video Prof					
views view	S	Likes	Comments	Shares	
7008	155	395	60	36	
April 9 - July 9 2023	Socia		lia (Faceboo kedIn)	ok,	$\uparrow \downarrow$
REACH	81,155			25	55%
POST REACTIONS	2,281			17	4.80%
<b>NEW PAGE LIKES</b>	167			27	9.50%
PAGE VISITS	4,431			92	2.20%
Top Posts	Weekly J		- 7		formational
	"Ring The				formational
	"What's t	he WII	FI Password" V	ideo Fu	inny
		We	ebsite		$\uparrow \downarrow$
Site Visits	10,388			21	%
<b>Unique Visitors</b>	7,867			13	

### WorkOne

#### **Apprenticeships**

- # (how many companies you have visited) (44) Jan 2022-current July 2023
- # of approved apprenticeships 28 total
- # of companies who have an apprenticeship program, active and completed: 39 active, completed 11
- # of apprentices enrolled -60 total enrolled, 28 are LIFT funded
- # of completed apprenticeships-11
- # of apprentices (students) currently active-39
- # of apprentices who have disengaged -27 Senior OneCare 16, Marson 2, Jomar 1, Lippert 1, Hubble 1, LGS Pace 3, BD Customs, Baugo 2 \*\*
- # of applications in process (combined stages) 3 potential applications with 1 company as leads
- # of apprentices ready for on-boarding- 2 Voyant Beauty

( when the apprenticeship programs for Lippert are approved there will be approximately 20 additional apprentices to be on boarded

- # of companies in queue -7 new companies in que,
- \*\* Majority of those not completing were from SeniorOne Care.

Five were youth; three welders from LGS Pace, two IT from Baugo Schools and 1 Manufacturing Technician from BD Customs

The City of Elkhart is potentially interested in apprenticeships in leadership, but they are also considering long term training in various departments.

Lippert has 3 more potential programs we will be approving for Quality, Supply Chain, and HR.

Bremen Casting is a new lead for July.

#### Youth

#### In-School Youth

- Total JAG/ISY Enrollment Cases PY 22-23 = 506
- Total Active (Open) Enrollment = 401
- Exited in Follow Up = 44
- Note: 472 are JAG students. 30 students are not enrolled in JAG, but received supportive service outside of the JAG program.

Stall Name	Program	Open	Closed Awaiting Exit	Exited In Follow Up	Total Cases
Anderson, Montis	Staff Totals:	25	3	0	32
	State JAG	20	0	0	20
	Title I - Workforce Development (WIDA)	2	3	0	22
Brown, Laura	Staff Totals:	23	0	5	36
	State JAG	21	0	0	21
	Title 1 - Workforce Development (WIOA)	10	0	5	. 15
Cates, Jeryl	Staff Totale:	4	2	30	16
	Title I - Workforce Development (WIDA)	A	2	30	16
Denning, Misti	Staff Totals:	26		0	44
	Style JAQ		0	0	-
	Title I - Workforce Development (WIOA)	22		0	28
Hobbs, Krystie	Staff Totals:	40	1		44
	State JAQ	20	0	0	30
	Title 1 - Workforce Development (WIOA)	10	1	5	- 1
Kemble, Jennifes	Staff Totals:	0	0	-	
XVII	Title I - Workforce Development (WIOA)	0	0	1	- 1
Lou, Towns	Staff Yotale:	37	- 1	- 1	42
319 219 2	State JAG	22	0	0	22
	Title I - Workforce Development (WIOA)	15	1	5	21
Liverett, Shanes	Staff Totale:		7	-	as
	State JAG	-	0	0	15
	Title I - Workforce Development (WIDA)		1	2	
Lubbers, John	Staff Totale:	21	0	0	12
AMOUNT PARTY	State JAG	17	0	0	- 21
	Title I - Workforce Development (WIDA)	14		0	п
Miller, Dawn	Staff Totals:	- 12	0	0	
Irmit, Care	State JAG	-	0	0	21
	Title I - Workforce Development (WIOA)				2
Tims, Mudicon	Staff Totals:	30	2	0	22
vino, respicos	State JAG		5	1	23
	Title I - Workforce Development (WIOA)	30		0	30
Slocum Jr., Den	Staff Totals:	5	3	1	11
arracian ar., Oin	State JAG	n	0	3	41
	Title I - Workforce Development (WIDA)	3	м	0	TI.
Tierney, Hannah	Staff Totals:	-		3	24
( rerney, reason	State JAG	2			24
	Title i - Workforce Development (WIOA)	n		0	п
Wefslmoyer, Emmy	Staff Totals:	8		2	ū
a crameyer, camy	State JAG	22	1	A	A4
			0	0	22
Whitshor, Ksitiyan	Title I - Workforce Development (WIDA) Staff Totale:	25	2	A	21
WARREN, KSIOYER	Staff Totals:	22		0	24
			0	0	10
	Title I - Workforce Development (WIDA)	A	1	0	4
Staff Name	Program	Open	Closed Awaiting Exit	Esited In Follow Up	Total Cases
Grand Total:		401	61	44	50

 JAG met 6 0f 6 this year as a Region. (Table Provided Below)

Region	Sum of Graduated	Graduation Rate	inc Milit	lacement cluding ary (60% goal)	Time	tal in Full Jobs (60% I) *30 + hours	Time	al in Full- Outcomes % goal)	Educa	urther ition Rate % goal)*		ction Rate 1.5%)	Of 6
2	143	94.70%	115	80.42%	92	80.00%	127	88.81%	51	35.66%	143	100.00%	6

### Goals and Initiatives Program Year 2022-2023

- We will be posting 4 positions in the next week. This includes a Riley HS JAG Specialist, Tippecanoe Valley HS JAG Specialist, JAG/ISY Support Manager, JAG/ISY Data Manager.
- We are diligently working on a plan to partner with JAG Schools on a cost share plan to assist with supportive services such as field trips and community service projects. These funded field trips would allow us to more frequently visit employers and apprenticeship opportunities.
- Integration of Indiana Department of Education's Graduation Pathways Industry Certification list to promote career readiness and success for students from diverse backgrounds in all Region 2 Schools.
- Enrollment Goals for 2023-2024 include each Jag School at a minimum of 40 enrollments (30 per alternative) as well as an additional 5 ISY only students per specialist.

#### **Out of School Youth**

- Total OSY Enrollment Cases PY 22-23 = 264
- Total Active (Open)
   Enrollment = 102
- Exited in Follow Up = 153

\$ Staff Name	Program	Open	Closed Awaiting Exit	Exited In Follow Up	Total Cases
Coleman, Charles	Staff Totals:	23	1	42	66
	Title I - Workforce Development (WIOA)	23	1	42	66
Daulton, Paige	Staff Totals:	27	0	39	56
	Title I - Workforce Development (WIOA)	27	0	39	66
Eisenhart, Amanda	Staff Totals:	32	5	17	54
	Title I - Workforce Development (WIOA)	32	5	17	54
Lovelady, Tonnes	Staff Totals:	15	2	53	70
	Title I - Workforce Development (WIOA)	15	2	53	70
Williams, Heather	Staff Totals:	5	1	2	8
	Title I - Workforce Development (WIOA)	5	1	2	8
\$ Staff Name	Program	: Open	Closed Awaiting Exit	Exited In Follow Up	Total Cases
Grand Total:		102	9	153	264

Goals and Initiatives
Program Year 2022-

2023

- We will be working on a list of highlighted partner agencies to create a more intentional working
  relationship with PY 23-24. This includes the possibility of reserving/allocating specific funds related to
  OSY opportunities for those agencies customers.
- We are working on integrating OSY into CDC to have a bigger presence. This includes a host table and marketing.
- Enrollment Goals for 2023-2024 include each OSY Specialist Caseload to be 75 each for a total goal of 300.

### **Employ Northern Indiana -**

#### **Business Services**

(Narrative) - We are seeing the trend of active hiring start to slow down in Region 2. Employers would still like Business Consultants to submit resumes for qualified candidates but several are not considering bringing new employees on at this time. Employer job fair participation has also slowed to the point we are holding 1 job fair in the Elkhart center per month and the discussion of doing the same in the South Bend center is currently taking place. Business Consultants are taking this opportunity to promote workshops and training to employers who are interested. These can take place in the WorkOne centers or on-site at the employer's location.

A Business Consultant for Marshall/Fulton County has been hired and is currently training.

In June Dan held an HR Roundtable at the offices of Barnes & Thornburg. 40 employers from the St Joe & Elkhart county area attended.

Amanda presented to the Warsaw Optimist Breakfast Club in June.

For the last quarter (April, May, June) we have had 385 job seekers attend the job fairs that were hosted by the South Bend and Elkhart offices. These were on-site with the exception of 2 that were held at Goshen and Elkhart libraries (total of 125 job seekers attended those locations).

#### April 1st - June 30th activity:

Business visits/contacts: 358

Business emails sent (Job packet, labor market info, contact email, etc): 5136

Service Proposals: 166

#### **Director of Strategic Support**

#### Outstanding Grants:

- 1. Workforce Youth Pathways: We have submitted an application for a federal grant in the amount of 2 million dollars, targeting the development of workforce pathways for youth. This grant, if awarded, will span a period of 36 months. Our aim is to provide comprehensive training and career development opportunities to young individuals, equipping them with the necessary skills to contribute effectively to the workforce.
- Pathways to Infrastructure: Our organization has also applied for a federal grant of 2
  million dollars over a 60-month period under the Pathways to Infrastructure program. If
  successful, this grant will support our efforts to enhance critical infrastructure projects.
  By investing in this sector, we can contribute to national development while
  simultaneously creating employment opportunities.
- 3. Critical Jobs: Additionally, we have pursued a grant of 3 million dollars over 36 months to address the demand for critical jobs. This grant, if obtained, will enable us to bridge the gap in skilled workers for these vital positions. By doing so, we can strengthen the overall workforce and meet the evolving needs of industries.

### Department of Justice Second Chance Grant:

We are actively pursuing a Department of Justice Second Chance grant focused on the employment category. This grant seeks to provide support to individuals who have faced challenges in the past by facilitating their reintegration into society through gainful employment. We anticipate updates on our application in August of this year and have developed plans to effectively leverage the grant, should it be awarded.

Grant	Amount Requested	Duration of the Grant
DOL: Workforce Youth	2,000,000.00	36 Months
DOL: Infrastructure	2,000,000.00	60 Months
DOL: Critical Jobs	3,000,000.00	36 Months
DOJ: Second Chance (Category Employment)	2,000,000.00	36 Months

#### **Director of Strategic Partnerships**

Relationship Work - setting up and participating in meetings with all WIOA partners to learn more about programs, avenues of support and strategies for PY 2023-2024

- Project Work
  - Contact List currently updating contact information for Core, Partner and Community programs (combining from multiple in-house sources)
  - Matrix of Services revamped project that can be shared in both hard and soft copies with pertinent info related to each WIOA Core and Partnership programs, including links to websites and specific contact information by program and counties served. Sectionby-section review in progress with program contacts - proposed roll out in August
- CRM Tool researching current and other free CRM programs to house WIOA partner, business
  and community contacts for easy access for Strategic Partnerships, Strategic Initiatives and
  Strategic Support staff to engage with reporting and workflow/contact plans

#### **Director of Strategic Initiatives:**

· Began meetings with CTE/ Adult ED and WBL partners, within region 2. Met with SB/Elkhart/Plymouth Economic Development partners and Chambers in our Region to find out the barriers to workforce, what they know about the organization, how the relationship has been, and set expectations on how we are going to support them going forward.

# **RAPID RESPONSE**

COMPANY NAME/COUNTY	# EMPLOYEES AFFECTED	COMMENTS
Medtronic (Kosciusko)	384	2 employees were laid off in April 19, 2023. A larger layoff is scheduled in February, 2024 with the remainder of employees laid off later in 2024
Bed Bath & Beyond (St. Joseph)	25	The store filed for bankruptcy in March, with a Closure date scheduled to take place in June, 2023 Most recent update is Overstock won an auction for BBB and is rebranding itself under the name.
Buy Buy Baby (St. Joseph)	20	The store filed for bankruptcy in June, 2023. Store manager is checking with corporate office to see if we can provide RR Session
Key Stone (Elkhart)	201	The company consolidated and closed 4 plants. Permanent Layoffs will began June 5, 2023 and continue throughout the month of June. Employees were made through the first week in July. RR Sessions were held last year when shut off took place. HR allowed us to provide handouts and distributed to employees this time
Utilimaster (Elkhart)	300	The company was experiencing reduced production and is trying to find the best solution to maintain the workforce. In April/May there was a bi-weekly short-term furlough and reduction in work hours for the workers. Unfortunately, things did not get better and the company determined the best solution was to place workers on long term furlough. Based on turnovers, the company foresee calling some workers back to work soon. HR Manager provided copies of WorkOne's weekly job fairs and workshop schedules in letters being mailed to the employees.
LSC Communications (Kosciusko)	512	Company issued WARN notice on 6-6-23. Closure to take place October 5, 2023. The company printed large volumes of magazines/catalogues. The circulation/volume has gone down. Customers go online now to view these items. The RR Team have workshops scheduled during the months of July/August and have partnered with KEDCO to host Job Fair on August 23. RR Sessions are scheduled in September, 2023.
Portage Manor (St. Joseph)	49	The facility is scheduled to close July 31, 2023. Eighty residents are being placed in new homes. RR Session scheduled on July 20 and Job Fair on July 21.

# **VP OF GRANTS MANAGEMENT REPORT**

# WorkOne Traffic Numbers Overview:

Area	Numbers Served	Numbers Served
	2021/2022	July 1, 2022 - July 1, 2023
Total number of services provided to Individuals	56,691	114,851
Total number of distinct individuals receiving services	11,891	24,799
Accessed Workshops	740	650
Accessed Veteran Services	168	113
Re-Employment Letter sent	4,082	9,580
Re-Employment Attended	1,113	3,846
Trade Adjustment Assistance	140	28
HIRE – Ex-offenders Program	11	25
Adult Basic Education referrals	89	143
WIOA Enrollments	532	968
Wagner-Peyser Participants	1,564	5,667

# **Adults and Dislocated Workers:**

Initial Amount -	Obligated -	Percentage spent
\$ 816,334.00	\$ 52,205	6.3%
\$ 854,690.00	\$ 4,399.00	.9%
	\$ 816,334.00 \$	\$ 816,334.00 \$ 52,205 \$

#### Adult

<b>Customers Served</b>	76
Credential %	??
Employed % after exit	??

#### D.W.

<b>Customers Served</b>	21
Credential %	??
Employed % after exit	??

<sup>\*\*</sup>ICC not allowing for the retrieval of performance data specific to pure Adult and D.W., enrollments due to the large number of Adult co-enrollments with other grants.

# WRG 3.0 grant 2/2022 - 6/2023

Grant- Training	Initial Amount -	Obligated -	Percentage spent
WRG 3.0	\$ 850,000.00	\$ 840,999.99	98%

Customers Served		232	
Credential %		68%	
Employed % a exit	fter	60.3% (E	stimate)
Occupations	Total	%	
CDL-A	131	53.7	
Phlebotomist	32	13.0	
Medical Assistant	24	9.8	
Welding	16	6.6	
C.N.C.	14	5.7	
Dental Assistant	13	5.3	
HVAC	12	4.9	
Computer Coding	2	.8	

# Employment Recovery 9/2001 - 5/15/2022 (Grant Extended)

Grants - Training	Initial Amount -	Obligated -	Percentage spent
ERG	\$483,327.00	\$483,327.00	100.00%

<b>Customers Served</b>	115	
Completed class %	57%	<i>λ</i>
Credential %	55%	
Employed % after exit	65%	

Occupations	Total	%
CDL-A	67	68%
C.N.A.	13	7.4
C.C.M.A.	7	5.7
Phlebotomist	2	2.3
HVAC	2	2.3
Welding	6	2.3
Medical Coding	1	1.1
Pharm Tech.	1	1.1
L.P.N.	1	1.1

Q.M.A.	3	1.1
Logistics	1	1.1
Green Belt		
Six Sigma		
customized		
training		
	7	8

# H1-B Rural Healthcare Grant (2021 -2025)

Grants - Training	Initial Amount -	Obligated -	Percentage spent
H1-B	\$250,000.00	\$87,839.00	35%

Customers Served		36		
Credential %		37%	0	
Employed % a exit	fter		blus umber	
Occupations	Total		%	
C.N.A.	25	7	71.4	
Q.M.A.	4	1	1.4	
Phlebotomist	2		5.7	
C.M.A.	2		5.7	
L.P.N.	2		5.7	

# W.I.O.A. Performance Grant#1, 6/2021 - 3/31/2023 (Grant Closed)

Grants - Training	Initial Amount -	Obligated -	Percentage spent
	\$		
WIOA Performance #1	150,000.00	\$ 13,000.00	8.7%

# W.I.O.A. Performance Grant#2, 1/2021 - 9/30/2023

Grants - Training	Initial Amount -	Obligated -	Percentage spent
WIOA Performance #2	\$ 337,829.00	\$ 284,000.00	84%

### RESEA

YTD 2022/23 Selected	YTD 2022/23 Attended
8,948	3,846
2021/2022 Selected	2021/2022 Attended
4,082	1,113

# Senior Community Service Employment Program (SCSEP) -

County	Participant Negotiated Level Goal	Actual
Elkhart	18	36 (+18)
St. Joe	40	51 (+10)
Marshall	6	2(-4)
LaGrange	3	0(-2)
Noble	3	0(-3)
Kosciusko	9	2(-7)
		+12 Participants

# PERFORMANCE MANAGEMENT (PT. 1)

PY21 Actual	WP	WIOA	
Office Id	New Enrollment	New Enrollment	
Region 2	1,564	532	
WorkOne Elkhart (Elkhart County)	483	190	
WorkOne South Bend (St. Joseph County)	756	178	
WorkOne Express Warsaw (Kosciusko County)	140	<u>96</u>	
WorkOne Express Rochester (Fulton County)	82	20	
WorkOne Express Plymouth (Marshall County)	103	48	
	New Enrollment	New Enrollment	
Total:	1,564	532	

PY22 Actual	WP	WIOA
Office Id	New Enrollment	New Enrollment
Region 2	5,500	974
WorkOne Elkhart (Elkhart County)	2,366	393
WorkOne South Bend (St. Joseph County)	2,151	316
WorkOne Express Warsaw (Kosciusko County)	448	129
WorkOne Express Rochester (Fulton County)	194	<u>57</u>
WorkOne Express Plymouth (Marshall County)	341	79
	New Enrollment	New Enrollment
Total:	5,500	974

# PERFORMANCE MANAGEMENT (PT. 2)

Credential	PY21Actual	Current	Target PY22
WIOA Adult	70.60%	90.80%	67.30%
WIOA DW	77.80%	88.20%	72.20%
WIOA Youth	54.70%	67.60%	58.15%
Employment	PY21Actual	Current	Target PY22
WIOA Adult	76.60%	74.70%	76.90%
WIOA DW	75.50%	78.30%	75.70%
WIOA Youth	81.30%	76.30%	78.25%
MSG	PY21Actual	Current	Target PY22
WIOA Adult	77.20%	64.52%	61.00%
WIOA DW	55.30%	68.12%	61.00%
WIOA Youth	49.30%	73.17%	65.00%

### **Narrative**

### Data Validation/Monitoring/Performance

- Continue comprehensive monitoring of Adult, D.W., and youth files with an initial sampling of 10% of all files to be reviewed monthly
- In tandem with file reviews, have aggressively reviewed files across all funding streams that have not exited with positive outcomes. Case managers with file issues have been contacted and given timeframe for file corrections.

### **Grant Progress/Opportunities**

- Selected to be part to be a part of DOL's "Job Quality Academy",
   Attended first session in D.C. in late June. Travel expenses for team of five covered by DOL. Another D.C session scheduled for late September.
- Quality job grant which mirrors academy has been submitted
- PSG 2021 has sunset with mixed results.
- Employment Recovery grant has also sunset with 100% of the funds being expended!

#### For additional information:

o Krystal Levi, President/CEO

Email: klevi@gotoworkone.com

Cellphone: (219) 477.7199

o Darcey Mitschelen, Executive VP of Operations

Email: dmitschelen@gotoworkone.com

Cellphone: (574) 370.8345

o Tom Primrose, VP of Grants/Fiscal Management

Email: tprimrose@gotoworkone.com

Cellphone: (574) 520.7022

o Barbara White, Administrative Asst./Rapid Response Coordinator

Email: bwhite@gotoworkone.com

Cellphone: (574) 514.7590

۲										0				r	У
	-   2   -			Northern Indiana Workforce Investment Board, Inc.  Grant Breakdown	ndi	Grant Breakdown	Orce Break	Investr	nent	Board, Inc					
	4					Hope	אטיי בטבא	5023			Be	Benchmark	83%		
-											1				# Months
	Grant	Carry-In	PY2	PY22 Allocation		Budget	₹	April-23	Yea	Year to Date	8	Balance	% Expended	Expires	Remaining
	WIOA														
	8 Adult	\$ 713,210	69	816,314	69	1,529,524	69	104,499	69	796,730	S	732,794	25%	6/30/2024	14
1	9 Dislocated Worker	\$ 845,728	69	854,690	69	1,700,418	69	144,314	69	765,945	69	934,473	45%	6/30/2024	14
37	10 Youth	\$ 564,156	69	892,029	69	1,456,185	69	412,302	69	1,257,537	69	198,648	%98	6/30/2024	14
-	11 Total WIOA	\$ 2,123,094	49	2,563,033	50	4,686,127	49	661,114	69	2,820,211		1.865,916	%09		
-	12							_							
-1	13 Other Grants														
	14 Business Consultant	· •	49	120,000	49	120,000	69	6,604	69	51,485	69	68,516	43%	6/30/2023	2
-	15 RESEA	\$ 49,768	\$	337,829	49	387,597	49	37,172	69	336,283	69	51,314	87%	9/30/2023	2
-	16 Jobs for American Grads (JAG)	\$ 44,184	s	454,000	69	498,184	\$	(437,461)	69	395,984	69	102,200	79%	12/31/2023	00
-1	17 PSG2202	· •	49	346,500	69	346,500	59	28,000	69	256,000	69	90,500	74%	12/31/2023	00
-1	18 PSG2102	\$ 510,329	69		€9	510,329	49	1	69	86,332	69	423,996	17%	3/31/2023	0
-	19 PRETS	\$ 144,184	s	63,000	↔	207,184	69	626'02	69	64,596	69	142,588	31%	6/30/2023	2
21	20 Next Level Jobs (NLJ)	\$ 669,468	69		69	669,468	69	314,897	69	414,752	69	254,716	62%	12/31/2023	80
21	21 Workforce Ready Grant (WRG)	\$ 486,856	49		69	486,856	69	6,271	S	354,876	69	131,980	73%	9/30/2023	2
71	22 Employer Recovery Grant	\$ 374,110	69		49	374,110	69	(2,062)	5	298,766	69	75,344	%08	5/15/2023	0
7	23 Apprenticeship Grant (ABA)		49	127,500	69	127,500	\$	1	65	í	69	127,500	%0	5/15/2026	36
~	24 Apprenticeship Grant (ASE)	\$ 100,000	49		69	100,000	₩.	(112)	69	19,723	69	80,277	20%	11/15/2022	0
7	25 Total Other DWD Grants	\$ 2,378,899	45	1,448,829	69	3,827,728	\$	21,288	\$	2,278,796	\$ 1	1,548,932	%09		
0															
27	Non-DWD Grants														
N	28 DOL Rural Healthcare Grant	\$ 204,059	49		4	204,059	69	1	49	34,845	69	169,214	17%	1/31/2024	6
2	29 SCSEP	· •	69	661,733	69	661,733	69	66,949	69	528,521	69	133,212	%08	6/30/2023	2
r r	30 LIFT Network Apprenticship	\$ 174,743	69		69	174,743	69	406	69	14,290	69	160,453	8%	N A	N.
m	31 POKAGON-ISY	\$ 161,123	69	•	69	161,123	69	100,335	69	100,335	69	60,788	62%	AN	NA
m	32 Unrestricted	•	49	247,341	69	247,341	\$	1	49	126	69	247,215	NA	Ą	AN
m	33 Total Non-DWD Grants	\$ 378,802		909,074	49	1,040,535	\$	167,689	\$	678,116	5	462,880			
34	4														
ř	35 Total Available Funding	\$ 4,880,795	ss.	4,920,936	49	9,554,390	\$	\$ 160,038	46	5,777,123	\$ 3	3,877,727	%09		

2	- 20				Northern Indiana Workforce Investment Board, Inc. Grant Spending by Funding Source	ndia	ndiana Workforce Investment E	by Fur	nvestm nding Sc	ent E	3oard, Inc					
Carry-in   PY22 Allocation   Budget   May-23   Year to Date   Balance   % Expended   Expires	0 4						May	31, 20,	3			Ber	nchmark	95%		
Carry-in   PY22 Allocation   Budget   May-23   Year to Date   Balance   % Expended   Expires	5	_														# Months
\$ 845,728 \$ 845,728 \$ 855,690 \$ 1,700,418 \$ 106,048 \$ 193,455 \$ 616,071 \$ 60% \$ 630,02024 \$ 5,564,156 \$ 820,020 \$ 1,456,165 \$ 106,048 \$ 1,365,565 \$ 9,2600 \$ 94% \$ 630,02024 \$ 1,700,418 \$ 1,500,418 \$	9 1		Carry-In	PY22	Allocation	TO IS	Budget	May	-23	Yea	r to Date	m m	alance	% Expended	Expires	Remainin
\$ 845,726 9 8 845,800 5 1,000,418 5 1,000,	00	Adult		6	048 244	0	_		- 10	6	043 463	0	646 074	000	***************************************	ç
\$ 845,726         \$ 864,606         \$ 1,700,418         \$ 134,884         \$ 881,371         \$ 819,047         \$ 25%         \$ 670,020.4           \$ 5 64,726         \$ 2,663,029         \$ 1,406,185         \$ 1,406,86         \$ 1,406,86         \$ 1,466,185         \$ 1,466,185         \$ 1,466,187         \$ 1,466,187         \$ 670,020.4         \$ 670,020.4           \$ 5 1,22,094         \$ 2,663,039         \$ 1,466,185         \$ 2,466,187         \$ 336,210         \$ 3,168,410         \$ 1,527,717         67%         \$ 670,020.3           \$ 40,766         \$ 337,820         \$ 387,827         \$ 20,583         \$ 36,587         \$ 21,722         94%         \$ 670,020.3           \$ 40,766         \$ 434,000         \$ 120,000         \$ 27,487         \$ 20,583         \$ 36,587         \$ 21,722         94%         \$ 670,020.3           \$ 41,184         \$ 44,184         \$ 346,500         \$ 20,683         \$ 20,688         \$ 21,722         94%         \$ 670,020.3           \$ 5         \$ 41,184         \$ 346,500         \$ 20,748         \$ 20,000         \$ 236,000         \$ 237,000         \$ 123,100.3           \$ 5         \$ 466,686         \$ 310,000         \$ 2,378,400         \$ 144,526         \$ 236,000         \$ 123,000.3           \$ 10,000         \$ 127,500	0	_		Ð	910,314	Ð				A	913,453	Ð	1/0,010	9600	6/30/2024	13
S	0	$\overline{}$		S	854,690	49	10.750			S	881,371	S	819,047	52%	6/30/2024	13
\$ 2,123,094 \$ 2,663,033 \$ 4,686,127 \$ 336,210 \$ 3,768,470 \$ 1,527,777 \$ 67% \$ 1,00000 \$ 1,0000 \$ 1,0000 \$ 1,0000 \$ 1,0000 \$ 1,0000 \$ 1,0000 \$ 1,00000 \$ 1,0000 \$ 1,0000 \$ 1,0000 \$ 1,0000 \$ 1,0000 \$ 1,0000 \$ 1,00000 \$ 1,0000 \$ 1,0000 \$ 1,0000 \$ 1,0000 \$ 1,0000 \$ 1,0000 \$ 1,00000 \$ 1,0000 \$ 1,0000 \$ 1,0000 \$ 1,0000 \$ 1,0000 \$ 1,0000 \$ 1,00000 \$ 1,0000 \$ 1,0000 \$ 1,0000 \$ 1,0000 \$ 1,0000 \$ 1,0000 \$ 1,00000 \$ 1,0000 \$ 1,0000 \$ 1,0000 \$ 1,0000 \$ 1,0000 \$ 1,0000 \$ 1,00000 \$ 1,0000 \$ 1,0000 \$ 1,0000 \$ 1,0000 \$ 1,0000 \$ 1,0000 \$ 1,00000 \$ 1,0000 \$ 1,0000 \$ 1,00000 \$ 1,00000 \$ 1,00000 \$ 1,00000 \$ 1,00000 \$ 1,00000 \$ 1,00000 \$ 1,00000 \$ 1,00000 \$ 1,00000 \$ 1,00000 \$ 1,00000 \$ 1,00000 \$ 1,00000 \$ 1,00000 \$ 1,00000 \$ 1,00000 \$	5	Youth		S	892,029	69				S	1,363,585	S	92,600	94%	6/30/2024	13
S	=	_	\$ 2,123,094	s	2,563,033	8			-	69	3,158,410		1,527,717	%19		
S	12				S. Section 4.											
S	55	100					THE WAR									
1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,	4		S	S	120,000	S	VIII N			69	81,118	S	38,882	9689	6/30/2023	-
1,140   5	55			S	337,829	69	IN THE RES			S	365,875	S	21,722	94%	9/30/2023	4
S   S   S   S   S   S   S   S   S   S	16	Jobs for American Grads (JAG)		S	454,000	49	_	60		S	399,136	S	99,048	%08	12/31/2023	7
S         510,329         S         -         S         510,329         S         143,084         S         73,036         S         143,68         S         143,68         S         142,68         S         142,68         S         142,68         S         142,68         S         144,184         S         66,300         S         207,184         S         -         S         64,596         S         142,588         31%         67,02023           NRG)         S         496,886         S         -         S         669,468         S         -         S         414,752         S         254,716         62%         127,302           NRG)         S         496,886         S         -         S         310,086         S         -         S         11,217,202         S         11,175,202	7		s	S	346,500	S	_	60	1	S	260,000	S	86,500	75%	12/31/2023	7
NRG)         \$ 144,184         \$ 69,408         \$ 207,184         \$ - \$ 669,468         \$ - \$ 669,468         \$ 144,752         \$ 146,758         \$ 146,752         \$ 146,758         \$ 146,752	18			S	O' PART TO	S			_	S	73,036	S	437,292	14%	3/31/2023	0
NRG)         \$ 669,468         \$ -         \$ 669,468         \$ -         \$ 444,752         \$ 254,716         62%         12/31/2023           NRG)         \$ 486,856         \$ 36,148         \$ 391,024         \$ 95,832         80%         9/30/2023           1         \$ 127,500         \$ 1	13			S	63,000	S		(6)	i.	S	64,596	S	142,588	31%	6/30/2023	-
WRG)         \$ 486,856         \$         36,148         \$         391,024         \$         95,832         80%         9130,2023           t         \$ 310,086         \$         36,148         \$         36,1086         \$         100%         5/15/2023           A)         \$         127,500         \$         127,500         \$         127,500         \$         11/15/2022           E)         \$         100,000         \$         127,500         \$         127,500         0%         5/15/2023           E)         \$         100,000         \$         127,500         \$         11/15/2022         \$         11/15/2022           A)         \$         100,000         \$         100,000         \$         11/15/2023         \$         11/15/2022         \$         11/15/2022           II         \$         100,000         \$         10,500         \$         45,345         \$         1384,367         63%         11/15/2022           III         \$         10,500         \$         10,500         \$         45,345         \$         11/15/2022         \$         11/15/2022           III         \$         10,41/123         \$         10,500	20			S	,	69	_	60		S	414,752	S	254,716	62%	12/31/2023	7
4)         \$ 310,086         \$ 127,500         \$ 127,500         \$ 175,202         \$ 174,702         \$ 174	2			S		S				49	391,024	S	95,832	80%	9/30/2023	4
A)         \$         -         \$         127,500         \$         127,500         \$         127,500         \$         127,500         \$         127,500         \$         127,500         \$         127,500         \$         127,500         \$         127,500         \$         127,500         \$         127,502         \$         127,502         \$         127,502         \$         127,502         \$         127,502         \$         127,502         \$         127,502         \$         127,502         \$         127,202         \$         127,502         \$         127,502         \$         127,502         \$         127,202 <td>22</td> <td>Employer Recovery Grant</td> <td></td> <td>S</td> <td>,</td> <td>S</td> <td></td> <td>60</td> <td>1</td> <td>S</td> <td>310,086</td> <td>S</td> <td></td> <td>100%</td> <td>5/15/2023</td> <td>0</td>	22	Employer Recovery Grant		S	,	S		60	1	S	310,086	S		100%	5/15/2023	0
S   S   100,000   S	23	Apprenticeship Grant (ABA)	9	S	127,500	49		60	1	69		S	127,500	960	5/15/2026	36
rts         \$ 2,314,875         \$ 1,448,829         \$ 3,763,704         \$ 87,084         \$ 2,379,346         \$ 1,384,367         63%           rts         s         1,448,829         \$ 3,763,704         \$ 87,084         \$ 1,384,367         63%           ant         \$ 204,059         \$ 10,500         \$ 45,345         \$ 158,714         22%         1/31/2024           s         -         \$ 204,059         \$ 10,500         \$ 45,345         \$ 158,714         22%         1/31/2024           s         -         \$ 661,733         \$ 51,268         \$ 579,788         \$ 81,945         88%         6/30/2023           s         174,743         \$ 21,247         \$ 14,706         \$ 161,123         \$ 160,237         8%         NA           s         -         \$ 161,123         \$ 60,788         \$ 161,123         NA         NA           s         -         \$ 161,123         \$ 122,772         \$ 800,927         \$ 400,896         NA           s         4,816,771         \$ 4,920,936         \$ 9,490,366         \$ 64,338,684         \$ 3,312,970         67%	24	Apprenticeship Grant (ASE)		S	. 1	69		(6)	. 1	8	19,723	S	80,277	20%	11/15/2022	0
## \$ 204,059 \$ - \$ 204,059 \$ 10,500 \$ 45,345 \$ 158,714 \$ 22% 1/31/2024  ### \$ 204,059 \$ - \$ 204,059 \$ 10,500 \$ 45,345 \$ 158,714 \$ 22% 1/31/2024  ### \$ 174,743 \$ 661,733 \$ 661,733 \$ 51,268 \$ 579,788 \$ 81,945 \$ 88% 6/30/2023  ### ### ### ### ### ### ### ### ### #	25		\$ 2,314,875	s	1,448,829	S				\$	2,379,346		1,384,357	63%		
ant \$ 204,059 \$	26	19	A CONTRACTOR		2 1 500											
\$ -         \$ 661,733         \$ 661,733         \$ 51,268         \$ 579,788         \$ 81,945         88%         6/30/2023           iip         \$ 174,743         \$ 174,743         \$ 216,288         \$ 160,237         8%         6/30/2023           \$ 161,123         \$ 161,123         \$ 60,788         \$ 161,123         \$ 160,237         8%         NA           \$ 161,123         \$ 247,341         \$ 247,341         \$ 247,341         \$ 1,040,635         \$ 122,772         \$ 400,896           \$ 4,816,771         \$ 4,920,936         \$ 9,490,366         \$ 646,067         \$ 6,338,684         \$ 3,312,970         67%	28			S	,	co	-2000	- 1711 - X		69	45,345	69	158,714	22%	1/31/2024	80
sip         \$ 174,743         \$ 174,743         \$ 216         \$ 14,506         \$ 160,237         8%         NA           \$ 161,123         \$ 161,123         \$ 60,788         \$ 161,123         \$ 160,237         8%         NA           \$ 161,123         \$ 247,341         \$ 247,341         \$ 247,341         \$ 1,040,635         \$ 122,772         \$ 800,927         \$ 400,896           \$ 4,816,771         \$ 4,920,936         \$ 9,490,366         \$ 6,338,684         \$ 3,312,970         67%	29	SCSEP	9	S	661,733	49				49	579,788	S	81,945	88%	6/30/2023	-
\$ 161,123 \$ - \$ 161,123 \$ 60,788 \$ 161,123	30	LIFT Network Apprenticship		S		\$		(0)		\$	14,506	69	160,237	8%	NA NA	NA
\$ 378,802 \$ 909,074 \$ 1,040,535 \$ 122,772 \$ 800,927 \$ 400,896	3	_		S	100 miles	S				8	161,123		1	100%	¥	NA
\$ 378,802 \$ 909,074 \$ 1,040,535 \$ 122,772 \$ 800,927 \$ 400,896 \$ 4,816,771 \$ 4,920,936 \$ 9,490,366 \$ 546,067 \$ 6,338,684 \$ 3,312,970	32			S	_	8		(4)	,	\$	165	63	247,176	NA NA	NA	NA
\$ 4,816,771 \$ 4,920,936 \$ 9,490,366 \$ 546,067 \$ 6,338,684 \$ 3,312,970	33			S	909,074	4			100	\$		S	400,896	The same of	CONTRACTOR	
\$ 4,816,771 \$ 4,920,936 \$ 9,490,366 \$ 546,067 \$ 6,338,684 \$ 3,312,970	8			8	the state of the s						**					
	35	Total Available Funding	$\overline{}$	s	_	43				\$		100	3,312,970	%29		

# Northern Indiana Workforce Board, Inc. PY23 Budget

WDB Staff Salaries/Benefits Travel Equipment Office Supplies Postage Payroll Service Outreach	Projected Expenses 1,149,130 50,000 25,000 20,000 200 16,900 25,000
TOTAL	1,286,230
Contracts Crowe LLP IT Services Service Provider (Adult/DW/Youth) SCSEP Next Level Jobs Total Contracts	125,000 60,000 3,504,566 661,733 225,000 <b>4,576,299</b>
WorkOne Costs	320,000
Total Operating Costs	6,182,529
Funding Streams WIOA PY23 Allocation WIOA Carry-in Business Consultant RESEA JAG Workforce Ready Grant Next Level Jobs SCSEP WIOA Performance Total Funding Streams	2,475,386 1,169,642 120,000 337,829 454,000 769,439 250,000 661,733 34,500 6,272,529
Unobligated	90,000